



## Success Brief

Profile RPM  
(Recruitment Process Manager)  
Construction & Rail Recruitment

***“ The installation was both speedy and successful with our staff adopting new processes easily with the support of the Microdec team.***

***Pre-configuration of the SkyBlue screens had ensured all requisite information was collected and thus delivered to end users.***

***This eliminated input errors, providing complete compliance we needed.”***

**Claire McCann**  
SkyBlue Business  
Improvement Manager

## CONSTRUCTING RECRUITMENT SUCCESS

Microdec chosen to help construction and rail giant

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### Company

SkyBlue Solutions part of Carillion Plc

### About

SkyBlue Solutions supply contract, temporary and permanent staff through their network of 17 offices throughout the UK. SkyBlue specialise in recruiting and managing safety critical systems, especially in construction and rail. SkyBlues International Division enables their construction customers to recruit in the global village.

SkyBlue were looking for recruitment software that would be easy to configure to the requirements they needed, with the added advantage of this being done in-house. Due to the strict industry regulations of the construction and rail industries, they also needed a system that would monitor and check compliance. SkyBlue also wanted a system that was not only sophisticated but essentially easy to train and easy to use.

SkyBlue commenced an intensive research and sourcing process and Microdec-Profile was selected as the chosen supplier over three other recruitment software providers. Claire McCann, SkyBlue Business Improvement Manager, explained *“The installation was both speedy & successful with our staff adopting new processes easily with the support of the Microdec team.*

*Pre-configuration of the SkyBlue screens had ensured all requisite information was collected and thus delivered to end users. This eliminated input errors, providing complete compliance we needed.”*

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Mark Bowyer, Director at Microdec added *"We worked with SkyBlue to understand their business and then apply easy shortcuts to their daily tasks, creating a faster workflow, improved performance, and a statistically proven growth in revenue"*.

Claire McCann added *"After 12 months since the deployment of Profile RPM candidates registered grew by 104% and the amount of permanent placements by 109%. With the new system in place, training had become an easier and faster internal process to its new users who reported better system knowledge through ease of learning. This increased productivity with proven statistics in profitable growth"*.

Since 2006 Microdec has now-provided SkyBlue with a complete solution for its recruitment needs. Claire McCann conclude *"Profile RPM has met our key challenges very well. For the third year running SkyBlue has retained Investors in People status, we are now widely known for our contribution to the wider issues of recruitment, whether developing new training courses, or through efforts to ensure diversity and equality in the workplace"*

*SkyBlue Solutions, retaining Investors in people for the third year running*



Since 1983 Microdec Plc has been developing Recruitment Software systems, which comprehensively address the requirements of the Recruitment industry.

Based on a philosophy of continuous improvement, we constantly liaise with our customers, in order to improve our products and services, thereby ensuring that we offer solutions that are both reliable, cutting edge and an outstanding service to match.

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#### Microdec Plc

**United Kingdom Office**  
Essex House  
141 Kings Road  
Brentwood  
Essex CM14 4EG  
Telephone: +44(0)1277 227778  
Facsimile: +44(0)1277 226490  
Email: [sales@microdec-profile.com](mailto:sales@microdec-profile.com)

**Australian Office**  
Level 12, 1 Pacific Highway  
North Sydney,  
NSW 2060  
Australia  
Telephone: +61 2 9959 1018  
Facsimile: +61 2 9959 3003  
Email: [sales@microdec-profile.com](mailto:sales@microdec-profile.com)



[www.microdec-profile.com](http://www.microdec-profile.com)